

'Real-time endorsements have been a big timesaver.'



*Brian Bartosh
Principal
Top O' Michigan Insurance Agency
Alpena, MI*

"In the first quarter of 2007, we processed about 285 real-time endorsements with just a couple of companies. That number of transactions has increased to more than 400 a quarter and continues to grow.

"Growth is happening, in part, because the process is so easy. There is a reduction of steps and when you reduce steps you serve customers better and save money."

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