

What Are Your Real-Time Capabilities?



*John Heinsz, Principal
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“That’s the question we ask carrier reps when they contact us about representing them. If they are not involved in Real Time, our independent agency can’t afford to work with them.

“Real Time has allowed us to more than double our size with the same staff, plus give our clients better service. We make changes for our clients while we’re talking with them. We can see what coverages we don’t have for the client—and ask about them. We do it all in less time than it used to take to make a single change manually. And we never leave our management system—we send it directly to the company with just a click of a button!”

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